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1st July 2013

Dear Valued Customer

Re: - List Price Increase

Due to the dramatic drop in the Australian dollar and the increase in production costs, inflationary cost pressures across our business have necessitated us to adjust our pricing.

Unfortunately, we are no longer able to absorb these costs.

We have just released our new price list / catalogue so the list prices will not change but the discount structure will.

We wish to advise you that from 1st August 2013, Vinco Hardware Pty Limited will reduce the discount structure

We thank you in advance for your understanding and we would also like to take this opportunity to again thank you for your continued support and look forward in working closely with you in the future.

Please feel free to take advantage of the current price levels and stock up before the increase comes into effect.

Yours faithfully,

Warren Lam

Managing Director

